



Practice Name

Organizational cloud readiness insights 2017

Businesses view the optimization of the Cloud as a strategic priority to reduce operational costs, increase productivity, scalability and innovation, and improve the user experience. Forty-two percent of organizations already have more than a quarter of their infrastructure in Cloud environments today — up from 33% a year ago¹.

Yet, an astonishingly high percentage — an estimated 95% — of Cloud implementation projects fail. There are a number of reasons for this. By far the biggest factor contributing to an unsuccessful Cloud migration is the lack of understanding on how the Cloud will impact organizations down to the employee level. Cloud migrations require experienced and proven specialists who can advocate and represent you in the break-neck pace of implementation. It means addressing issues quickly, anticipating risks, and bridging the gap between the functional, technical, and the realization of value across all aspects of your transformation program, including your relationship with the Cloud vendor and Integrator.

¹ ScienceLogic

What our clients are telling us

Our Cloud Reality Check Survey sought to understand how well prepared senior business professionals across the operations and IT functions are for the transition to the Cloud. The research highlighted that 70% of those surveyed are not ready for the move. Related to this, the research further exposed a lack of understanding and preparation concerning several aspects of readiness for the Cloud:

Greater than 88% surveyed do not have a comprehensive understanding of their Cloud move business case	Greater than 80% surveyed do not know how their data will reside, be aggregated and be used in their Cloud move	Fewer than 20% surveyed have the understanding of their current environment to implement Cloud effectively into the operation
Greater than 65% surveyed are not fully prepared for rapid pace of Cloud implementation	Only 30% surveyed believe they have an understanding of how to manage their Cloud vendor relationship after implementation	Only 35% surveyed have targeted measurable improvements to existing KPIs and/or SLAs
70% surveyed do not have the necessary resources, skills and plan for a Cloud implementation	Almost 75% surveyed have not established a program management office to architect and manage the changes across their organization	

Enabling cloud transformation success — make your cloud investments stick

We have a successful track record of making the promise of the Cloud a reality for our clients. Our proven approach is based on the fundamentals of change advocacy to ensure implementation impacts on structure, people, processes and culture are being anticipated and managed effectively. Get in touch at **1 866 355 6647** or **talktous@buck.com**.

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